

REAL ESTATE



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Do you want a career in Real Estate?



Jim Fite & Jan Fite Miller



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In this issue of Real Estate 411 we look the real estate industry as a career and the reasons why you might want to consider joining the CENTURY 21 Judge Fite team of real estate professionals!



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Real Estate 411 - Do you want a career in real estate?

Want a career that offers flextime, personal freedom and unlimited financial opportunities?

Watch the video at www.YouTube.com/judgefite

Today there are more reasons than ever to enter the Real Estate industry and become a real estate professional. Here are our top five reasons:

- 1 - Earning potential - there is no income cap! You are in control of how much money you can make
- 2 - Flextime - you decide when and how you work your business
- 3 - Personal freedom - you are your own boss and are free to develop your skills and promote your business as you see fit
- 4- People - Real Estate is a people business and offers you the opportunity to be out and among people, networking and developing relationships
- 5 - Personal wealth - more millionaires are made in Real Estate than in any other business



Here is what our leaders say about the real estate business:

Jim Fite, President: "Real Estate is a career with no income limits. CENTURY 21 Judge Fite Company is a dedicated full service company with tools and systems for our clients and agents!"

Gerald Crow, Manager of the Dallas and Carrollton offices: "This is a great time to get into the real estate business. Interest rates are at a 40 year record low."

Joe Picardo, Manager of the Cedar Hill and Grand Prairie offices: "My family was obviously concerned when I left a traditional job where I got a



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We are spreading the word that "Real Estate is GREAT! at CENTURY 21 Judge Fite Company". There is real estate to be bought and sold in the Dallas/Fort Worth Metroplex and we are doing it! Join us in spreading the word that real estate really is GREAT here in our market.

Each month we will deliver a new Real Estate 411 that will give you INFORMATION you need to know. REAL ESTATE 411 will deliver GOOD NEWS about what is happening here at CENTURY 21 Judge Fite Company and in our local real estate market.

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paycheck each week to begin my Real Estate Career, once multiple commission checks started rolling in the concern turned to EXCITEMENT."

Jan Fite Miller, Executive Vice President: "The Judge said it was the highest paying hard job or the lowest paying easy job anyone could have. It is entirely up to you to make it work."

Real estate is a challenging growth experience that keeps you learning something new every single day. I have always been able to achieve the goals that I set. Real estate has given me the opportunity to teach (which was my original field of interest) and we end up teaching every day whether it is a new buyer or seller, or each other. The relationships that you develop with your clients, customers and other REALTORS open doors continuously for more business and more opportunities. I have long felt that all we really have to do is be friendly and care about others. There is much more to it, but that is a good start."

For more information on how to get started in a real estate career, call 214-920-9611, or email recruiting@judgefite.com.

*Contact your CENTURY 21 Judge Fite Agent
to help you with your real estate needs.*

CENTURY 21 Judge Fite Company

800-451-8055 or email 411@judgefite.com.

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