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Experience Matters - The Judge Fite Legacy

**Experience Matters:
The Judge Fite Legacy**

Real Estate 411 - Legacy of Service



Jim Fite & Jan Fite Miller

Judge Fite Company serves the Real Estate industry for 72 years



When real estate pioneer Judge B. Fite founded his real estate, mortgage and insurance company in 1937 he launched a tradition that spans over 72 years of service and commitment to the Dallas/Ft. Worth Metroplex. Throughout its rich history of growth, expansion, mergers and acquisitions, the Judge Fite Company has remained consistently true to its founding ideals. Today, at the helm of the company are Judge Fite's children, Jim Fite, President, and Jan Fite Miller, Executive Vice President, both who are equally committed to the legacy of service and integrity that was established 72 years ago by Dene and Judge Fite.

Jan Fite Miller has been compelled to leave her mark on the industry and to support and encourage higher ethical standards in every real estate transaction since she first joined the company in 1969. From the marketing of the property to closing the loan, Jan will insist on the proper handling of every aspect of the real estate transaction from the company's many associates as well as its partners. This is part of the edge that CENTURY 21 Judge Fite offers its clients and the communities it serves. "We train our associates to carefully perform their duties being fair and honest with all parties, giving full disclosure of all pertinent facts, and strict adherence to agency guidelines. It is in this manner that I work to maintain a continual improvement of professional standards in the real estate industry."

**Real Estate 411
FACTS:**

No one makes it 72 years in business without doing something right!

The Judge Fite legacy embraces service and integrity to bring their customers the experience that matters!

HOMEBUYER FACT: 97% of the homebuyers surveyed by the National Association of REALTORS® (NAR) in their 2007 *Profile of Home Buyers and Sellers* said their real estate agent's honesty and integrity is "very important"

Serving as the spokesperson for CENTURY 21 Judge Fite Company since 1977, Jim Fite has seen his father's company grow from one office with eight associates to a diversified firm of 21 offices and more than 800 associates and staff. Like his sister, Jim Fite is passionate about his responsibility to not only his clients, but the real estate industry as a whole. His high profile in professional leadership through the years has held his company in good standing by providing an opportunity to develop leaders and successful systems during some of real estate's toughest times. Still, his motivation comes from serving people. "What wakes me up every morning and gets me going is the responsibility to the thousands of people who depend on us to provide an environment for them to flourish and succeed", states Fite. "And not just the people who are part of our organization, but the individuals in our industry – from the buyer's agent to the escrow officer; the appraiser to the mortgage counselor, I want to make a difference. Judge Fite has the opportunity to be a catalyst for success at the center of every real estate transaction we are a part of, and I don't take that lightly."

HOME BUYER FACT: Of those surveyed, 91% said their real estate agent's knowledge of the real estate market was "very important"

HOME SELLER FACT: When asked what the most important factor was when choosing a real estate agent to list their home, 38% said it is the reputation of the agent; 20% of homesellers said honesty and trustworthiness was the most important consideration.

JUDGE FITE FACT: In a recent survey of over 800 real estate agents, 42% said integrity, honesty, family, ethics, professionalism, reputation and service best described the attributes of CENTURY 21 Judge Fite Company.

JUDGE FITE FACT: The Judge Fite Company has served the Dallas/Fort Worth area real estate needs for 72 years. In fact, they have closed close to 100,000 units...no one knows this market better than CENTURY 21 Judge Fite Company!

We are spreading the word that "Real Estate is GREAT! at CENTURY 21 Judge Fite Company". There is real estate to be bought and sold in the Dallas/Fort Worth Metroplex and we are doing it! Join us in spreading the word that real estate really is GREAT here in our market.

Each month we will deliver a new Real Estate 411 that will give you INFORMATION you need to know. REAL ESTATE 411 will deliver GOOD NEWS about what is happening here at CENTURY 21 Judge Fite Company and in our local real estate market.

Contact us today to find a trusted, experienced real estate professional to handle your real estate needs!
800-451-8055 or email 411@judgefite.com.

With an unparalleled commitment to heart-driven service, this first family of DFW real estate has continued to thrive and expand when many others failed, and continued in its tireless dedication to serve the Metroplex real estate market with new products, technology, and services. The success attitude of its leadership, shored up by unmatched business acumen, has propelled CENTURY 21 Judge Fite to continue broadening its horizons, both geographically and with the kinds of products and services it incorporates to meet the needs of a continually changing marketplace.

2-Minute 411 with Jim Fite

What does legacy mean to you when it comes to buying and selling real estate?

At Judge Fite Company we have been selling real estate since 1937 and over the years we have had the opportunity to provide you with a vast array of services. We have sold your home, facilitated the purchase of your home, insured your home, financed your home, and managed your properties. All this experience we bring to you today in a legacy of service, trust and professionalism that was started many years ago. Here at CENTURY 21 Judge Fite Company, the past really does represent the future!

We are also proud to bring a legacy of service to our industry. The Judge always said "*a percentage of your time should be devoted to the up-building of your industry*". He taught and believed that with a passion, and in fact was known as the "Dean of Real Estate". Judge B. Fite was recognized for his service and contribution to real estate and was awarded the Realtor of the Year award in 1970 by the Dallas Association of Realtors, and in 1987 by the Texas Association of Realtors. He also received the Rural Land Institute of Realtors "Realtor of the Year" award in 1984.

Part of the legacy of experience The Judge Fite Company offers are the prestigious awards that have been given to us, noting our dedication and service to our agents, our customers and our market:

- Realtor of the Year awarded to Jim Fite by the Great Dallas Association of Realtors in 1987
- Realtor of the Year awarded to Jan Fite Miller by the Greater Dallas Association of Realtors in 1997
- CENTURY 21 Judge Fite Company was named one of the "Best Companies" in Texas by Texas Monthly Magazine in 2006 and 2007
- CENTURY 21 Judge Fite Company was the proud recipient of the coveted Century 21 Art Bartlett 2100 Cup in 2007

Our legacy does not stop here though. We continue to be a ground-breaking company, offering the latest in technology, marketing, training and career opportunities for our associates. We set the standard of real estate to be more than a just a real estate agent, but to be a real estate professional that makes a difference in YOUR life...our Mission Statement says it all: ***To Serve the Community, Develop People, Have Fun and Achieve Profits.***